

**Building Strategic Relationships: How To Extend Your  
Organization's Reach Through Partnerships, Alliances,  
And Joint Ventures By William H. Bergquist**

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One of the most important career management habits for career success and resiliency is regular attention to building relationships. Mentors, role models, feedback

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About Building Strategic Relationships February 27, 2012; Stewart Hirsch; It's all about building trusted relationships. Stewart Hirsch helps professionals lawyers,

### **&allpage.pagetitle; : building strategic**

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{"contributors":[{"last":"Bergquist","middle":"H","first":"William","function":"author"}, {"last":"Betwee", "first":"Juli", "function":"author"}, {"last":"Meuel", "first
```

### **Collaborative advantage | rethinking complexity**

In 1995's Building Strategic Relationships: How to Extend Your Organization's Reach Through Partnerships, and Joint Ventures, authors William Bergquist,

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how to extend your organization's reach through partnerships, alliances, and joint ventures. [William H Bergquist; William H. Building strategic relationships.

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Structuring and Managing Strategic Alliances by Jordan D Lewis, How to Extend Your Organization's Reach Through Partnerships, Alliances, and Joint Ventures

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and Meuel, D. Building Strategic Relationships: How to Extend Your Organization's Reach Through Partnerships, Alliances, and Joint Ventures.

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David Meuel, Building Strategic Relationships: How to Extend your Organization's Reach Through Partnerships, Alliances, and Joint Ventures

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